

To the members,

Welcome to 2022 or “52 in 22”. Yes, the Terrace Bluff is 52 years old this season. We have been your host for 45 of the 52 and as always, we can't say enough about our valued members for the incredible journey! While the journey has not always been simple and smooth, the people we have met and the memories we have made are priceless. Oh, the stories we could tell. Here's to 45 more!! We are hoping 2022 is an improvement over 2020/2021 but as you can see by the media headlines the rollercoaster ride just left the station once again. Crossing our fingers for a better ride!

For 2021, despite the pandemic we did make gains in that we had an earlier start to the golf season, the weather was exceptional all season long and member participation was up. Given the circumstances; we would call it a success. Accolades to the grounds crew for doing exceptional work which provided course conditions that have never been better. Kudos to our food and beverage and proshop staff for working and excelling under some difficult conditions at times. We genuinely appreciate all the effort from our resolute staff that provide exceptional service. In the end, they provide an atmosphere that our patrons can enjoy all season long.

Staff shortages, supply chain issues, product shortages, indoor restrictions, hard to get parts and significant price increases from manufactures (inflation) were prevalent in 2021 and will continue into the 2022 season. Being in this business (or any business for that matter) will again be a challenge. The experts say by the 3rd quarter of 2022 things will start to turn around. We are optimistic that better times are ahead.

In 2021 we were able to procure over \$135,000 worth of capital improvements and equipment. For the grounds crew we purchased a new Greens mover, Toro blower, pump station improvements and Yamaha carts to help streamline the outdoor operations. Inside we purchased new furnishings for the 19th hole along with vital new kitchen equipment just to name a few. The capital outlays went a long way to help improve our products.

Participation for men's and ladies' leagues as well as junior golf seen increases. Rounds played as well as tournament play increased in 2021 as well which was good to see. Again, the Honor Flight and Tim Kobasic fundraisers broke records in their donations to their respective charities. Collectively over \$30,000 was raised and distributed and we are proud to be able to help them!! Our outdoor space continues to be a focal point for the food and beverage operations and with the addition of live entertainment throughout the summer, good times were had by all!!

Congratulations for our 2021 winners from our giveaways and raffles throughout the summer. Early Buy-in promotion winner was Pete Peterson, opening party raffle winner went to Chris Fabri, membership appreciation party winner was John Kositsky, and our Closing Party raffle winner was Junior Bruff, all winning a Single membership valued at \$660. Congratulations to all and thanks to everyone one who participated in our summer events.

For 2022 we will continue to make capital expenditures and assess our operations both inside and out to make for a better customer experience. As always, we will strive to be better and stay current with what our customers and the industry expect. Thank you for the continued support and we look forward to serving you.

Sincerely,

Tony Pouliot
Terrace Bluff Golf Club